

AUGUSTA COUNTY SERVICE AUTHORITY



18 GOVERNMENT CENTER LANE, P.O. BOX 859, VERONA, VIRGINIA 24482-0859 PHONE: 540-245-5670 FAX: 540-245-5684

Invitation to Bid (ITB) #1764 Bulk Sanitary Solar Salt Addendum #1 and Acknowledgement

To: Prospective Bidders

From: Casey McCracken, Augusta County Service Authority

Date: May 24, 2019

Subject: ITB #1764 – Bulk Sanitary Solar Salt Addendum

The Augusta County Service Authority (ACSA) received the following questions from bidders. The answer to each question is provided below.

Question #1:

Is a copy of the previous bid tally sheet available?

Answer #1:

Previous bid tally sheet attached.

Question #2:

What is the estimated delivery quantity per location?

Answer #2:

25 tons is normally delivered to each site.

Question #3:

Do you have solar salt specifications or a specific manufacturer requirement?

Answer #3:

We do not have a specific manufacturer.

Question #4:

What are the names of the plants for the given addresses?

Answer #4:

Berry Farm - 646 Berry Farm Rd
Dices Spring - 325 Dice's Springs Rd
Ashby Well - 926 Buffalo Gap Hwy

Prospective Bidders
ITB #1764 – Bulk Sanitary Solar Salt
Page 2

Please print all pages of this addendum and sign and date the acknowledgement below indicating that you have received the changes to the specifications and include it with your submittal for your bid to be considered.

I acknowledge receipt of this Document and the Addendum Changes:

Vendor's Signature

Date

Printed Name

IFB 1728 - Bulk Solar Salt

BID NUMBER:		Bidder Oceanport LLC PO Box 608 Claymont, DE 19703		Bidder Central Salt 385 Airport Rd., Suite 108 Elgin, IL 60123		Bidder Univar USA 1001 Old Bermuda Hundred Rd. Chester, VA 23836		Bidder Harvey Salt Co. 1325 Mohrs Lane Baltimore, MD 21220	
OPENING DATE:									
OPENED BY:									
WITNESS:									
BID TITLE:									
COMMODITY/ SERVICE		UNIT COST		UNIT COST		UNIT COST		UNIT COST	
QTY (Tons)		TOTAL		TOTAL		TOTAL		TOTAL	
Bulk Solar Salt – F.O.B. Berry Farm, Verona, VA 24482	150	\$ 139.30	\$ 20,895.00	NO BID	NO BID	\$ 147.20	\$ 22,080.00	\$ 131.45	\$ 19,717.50
Bulk Solar Salt – F.O.B. Dices Spring, Weyers Cave, VA 24486	100	\$ 136.00	\$ 13,600.00	NO BID	NO BID	\$ 147.20	\$ 14,720.00	\$ 131.45	\$ 13,145.00
Bulk Solar Salt – F.O.B. Ashby Well, Churchville, VA 24421	100	\$ 140.10	\$ 14,010.00	NO BID	NO BID	\$ 147.20	\$ 14,720.00	\$ 131.45	\$ 13,145.00
Fuel Escalation Clause?	Yes or No	No				YES		NO	
Price Escalation/descalation?	Yes or No	No				UNK		N/A	
TOTAL		\$ 48,505.00		NO BID		\$ 51,520.00		\$ 46,007.50	
Terms/Discount		Net 30				Net 30			
Grand Total		\$ 48,505.00		NO BID		\$ 51,520.00		\$ 46,007.50	
Delivery:		2-3 days ARO				3 days ARO		7 days ARO	
Color Coding:									
Comments from bid documents:		No comments		No Bid		No Comment		No Comment	
APPARENT LOW BIDDER									
NO BID									